

"SURVIVAL OF THE FITTEST"
Attitude & Productivity Program
Comprehension & Testing



Survival of the Fittest - Comprehension and Testing

1) What is the first year drop-out rate for many union apprenticeship programs? (p.106)

- a) ☐ 10-20% and sometimes higher.
- b) ☐ Over 50%.
- c) ☐ Less than 5 %.
- d) ☐ No one ever drops out.

2) Who said: "Whatever you are, be a good one."? (p. 35)

- a) ☐ Donald Trump
- b) ☐ Bill Gates
- c) ☐ Abraham Lincoln
- d) ☐ Vince Lombardi

3) In the construction business, what's meant by finding a "home?" (p. 33)

- a) ☐ Joining a union chapter for your entire working career.
- b) ☐ Working for a company where you'll work for years.
- c) ☐ Funding a retirement account for your old age.
- d) ☐ Settling into a skill level and not progressing beyond that level.

4) It's not unusual for unions and contractors to spend how much money on training to graduate an apprentice? (p. 32)

- a) ☐ \$5,000.00
- b) ☐ \$2,500.00
- c) ☐ \$7,000
- d) ☐ \$10,000 to \$30,000.

5) Which of these policies can help you increase your on-the-job productivity? (p. 31)

- a) ☐ Don't start late or quit early.
- b) ☐ Use waiting time to make personal calls with your cell phone.
- c) ☐ Skip lunch break when you're behind schedule.
- d) ☐ Don't waste time helping apprentices. That's not your job.

6) Taxes, social security, worker's compensation and other insurance add what percent in additional costs to a union worker's hourly wage for the contractor? (p. 50)

- a) ☐ 10%
- b) ☐ 40%
- c) ☐ 25%
- d) ☐ 5%

7) Why is union construction generally more expensive than non-union construction? (p.47)

- a) ☐ Because union benefits are better.
- b) ☐ Because union job sites use more workers.
- c) ☐ Because the union's quality and speed of work makes it a better value.
- d) ☐ Because the union contractor gets a bigger cut than non-union contractors.

8) People mostly tend to buy things based on what basis? (p. 47)

- a) ☐ Value.
- b) ☐ Price alone.
- c) ☐ Looks.
- d) ☐ Status.

9) What rough percentage of construction workers have wages garnished from their paychecks to pay for debts, taxes, child support, and other court ordered payments? (p. 119)

- a) ☐ Less than 10%.

- b) ☐ Less than 1%.
- c) ☐ About 50%.
- d) ☐ More than 20%.

10) The "bottom line" to financial responsibility is: (p. 119)

- a) ☐ take care of your money so it will be there to take care of you.
- b) ☐ you can't take it with you.
- c) ☐ a penny saved is a penny earned.
- d) ☐ know how to use your credit cards to manage debts.

11) On an average work day, approximately how many union and non-union construction workers put in how many hours on the job? (p.12)

- a) ☐ 10 million union workers for 80 million hours, 15 million non-union workers for 120 million hours.
- b) ☐ 2 million union workers for 16 million hours, 10-12 million non-union workers for about 100 million hours.
- c) ☐ 5 million union workers for 40 million hours, 20 million non-union workers for 160 million hours.
- d) ☐ There are not enough non-union workers to measure their hours.

12) Who formed the three-way partnership that keeps your paychecks coming every month? (p. 138)

- a) ☐ National, state, and local government.
- b) ☐ Bankers, investors, union.
- c) ☐ Politicians, bankers, union.
- d) ☐ Union, the union contractor, the rank and file.

13) What's the most effective way for the worker to have a say in how their tax money is spent by the government? (p.135)

- a) ☐ Writing to their congressmen and senators.
- b) ☐ Protesting in front of the state capitol.
- c) ☐ Voting in every election.
- d) ☐ Being informed about issues by watching TV news.

14) About how much of a construction worker's total earnings go to taxes? (p.135)

- a) ☐ 10%
- b) ☐ 35%
- c) ☐ 25%
- d) ☐ 5%

15) The construction steward's main responsibility is to: (p. 134)

- a) ☐ keep contractors off the workers' backs.
- b) ☐ produce a copy of the union contract whenever necessary to settle problems.
- c) ☐ look out for the legitimate interests of the workers on the job site.
- d) ☐ stand up for union workers regardless of their activities or behavior.

16) How can union workers personally make a competitive difference in our industry? (p. 8)

- a) ☐ By filling out job paperwork accurately and turning it in on time.
- b) ☐ By paying union dues on time and in full.
- c) ☐ By avoiding non-union workers and contractors both on and off the job.
- d) ☐ By making union construction a better value on the job site every day.

17) Approximately what percentage of construction work in North America is currently performed by union workers? (p.6)

- a) ☐ 50%
- b) ☐ 25%
- c) ☐ 15%
- d) ☐ 75%

18) What's meant by "Union Pride?" (p. 43)

- a) ☐ Union is simply better than Non-Union and everyone knows it.
- b) ☐ Self pride in union membership earned by outstanding performance and commitment.
- c) ☐ Making sure your union protects you all the time.
- d) ☐ Pride in upholding union traditions and old-time beliefs.

